



Video Solutions for Security Professionals™

## CASE STUDY



### At a Glance:

#### Market:

Large Infrastructure

#### Location:

United States

#### Application:

In and around the temple to protect parishioners and staff

## Case Study: Baptist Temple Switches from Honeywell to LTS

### Introduction

The Baptist temple congregation likes to help the community with numerous events and encourages those to walk with Christ. The temple had a previous 32-Channel Honeywell Fusion Hybrid analog system that burned out from a horrible storm. The temple went two years without a system because of the high cost. However, the LTS quote for a video surveillance system was much more affordable, so the work was approved right away. The current analog system was replaced with a new 32-

Channel HD-TVI and 8-Channel IP system that left no need to run new cable. Eight 2.1MP PTZ High Speed Domes, and 24 HD-TVI vandal proof cameras were used in the system. Temple staff was so please, they later added two 2.1MP IP cameras with scalability of systems, and the option to add more cameras. They were amazed with how easy to use the system was and how good the images looked.

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### Challenge

The customer wanted an all-in-one system that had better quality. A complete IP solution would have been difficult because the installation costs would have been higher. The most cost effective solution was to go with a HD-TVI system because the installer wouldn't need to replace cables. We were able to just swap out outdated cameras for higher resolution cameras.

### Solution

LTS used Platinum Enterprise Level 32 Channel HD-TVI DVR 1.5U, LTD8432T-FA, 8 Platinum HD-TVI PTZ High Speed Dome Cameras 2.1MP, PTZH772X30IR, 24 Platinum HD-TVI Vandal Proof Dome Camera, CMHD3423DW, and when they wanted to add more, LTS was easily able to add two Platinum IP Fixed Lens Dome Camera 2.1MP, CMIP7422-28M, on to the same Tribrid technology DVR! The customer was very surprised the system allow us to use two more IP cameras on top of using cables for the HD-TVI.

#### Featured Products:

(PTZH772X30IR) Platinum HD-TVI PTZ High Speed Dome Camera 2.1MP

(CMIP7422) Platinum Fixed Lens Dome IP Camera 2.1MP

(LTD8432T-FA) Platinum Enterprise Level 32 Channel DVR 1.5U

(CMHD3423DW) Platinum HD-TVI Vandal Proof Dome Camera 2.1MP

(CMIP7422-28) Platinum Fixed Lens Dome IP Camera 2.1MP



### Results

With the help of our sales rep and tech support, we were able to give the customer more than they were expecting and ended up with an extremely pleased customer. LTS definitely proves to have competitive price and warranty. Their technicians are also on top of the game in a helping hand when needed. Thanks LTS!

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